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INVESTMENT YEAR: 2016

REALISATION YEAR: 2020

SECTOR: Services

International procurement consultancy

Efficio works with clients across the world to help them achieve breakthrough and sustainable results in their procurement functions. Since their foundation in 2000 the company has evolved significantly to offer a much broader spectrum of services than traditional procurement consulting. Efficio has developed a long-term managed services business, which now accounts for a third of revenues, and eFlow, a suite of best-in-class procurement technologies that help clients to manage and sustain benefits over the long term.

In Livingbridge we have found a partner who understands our ambitions for the business and will work with us as we turn them into reality. This investment will enable us to continue our international expansion and will help us to further develop our managed services and technology offerings.

Jens Pedersen
Chief Executive, Efficio

The right tools for growth

M&A



We supported the acquisition of Dedoko, a leading web application development company, three weeks after investment.

Deliver a mergers & acquisitions strategy →

Talent



We introduced a chairman, who used to run Bain Consulting in Europe, to support the management team.

Find top talent →

Efficio timeline

2000 Efficio founded

2016 Livingbridge invest

2016 Acquires Dedoko

2017 Recognised in the FT 1000

2017 Named in The Sunday Times HSBC International Track 200

2018 Named among the UK's Leading Management Consultants 2018

2018 Named in FT 1000: Europe's fastest-growing companies list for second consecutive year

2018 Recognised in The Sunday Times HSBC International Track 200 for third consecutive year

2018 Wins BVCA National Mid-Market Management Team of the Year 2018

2019 German office named Top Employer SME 2019

2019 Named as 'Ones to Watch' in the European Business Awards 2019

2021 Livingbridge realises investment

