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INVESTMENT YEAR: 2018

REALISATION YEAR: 2018

SECTOR: Services

Supplier of tablets and software for vacation rental properties

YourWelcome supplies tablets and associated software into vacation rental, Airbnb and corporate letting properties, with their proprietary software improving the guest experience through an information portal, providing tips and recommendations on the local area and a guest communication tool. The software also allows customers to order services such as taxis, food orders and tickets directly from their property. YourWelcome supplies over 9000 properties globally and the business's high-profile clients include Jeeves Vacation Rentals and Made Comfy.

We invested to enable YourWelcome to open a new office in Florida to develop its sales distribution in the US as well as to support the launch of the company's second product, YourWelcome Advance, a powerful advance check-in tool for guests that helps owners verify contact details and ID, alongside up-selling room upgrades, airport transfers and more.

We're delighted to receive the backing of Livingbridge who are experienced investors in both the vacation and technology space. We are looking forward to working together to deliver on our global ambitions.

Henry Bennett
CEO, YourWelcome

YourWelcome timeline

2015 YourWelcome founded

2018 Livingbridge invests

2018 Livingbridge reaches an agreement to sell the fund and investment management business of Livingbridge VC LLP, comprising the Baronsmead VCTs and the Livingbridge

Equity Funds, to Gresham House plc.



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