



SECTOR
Services

Invested 2017

Timeline

- **2001** - TSA Management founded
- **2014** - Opens Melbourne office
- **2015** - Opens Brisbane office
- **2017** - Livingbridge invests
- **2018** - Acquires Xact in Canberra and Xigo in New Zealand
- **2019** - Acquires Calcutta Group
- **2020** - Launches TSA Advisory brand

Project management consultancy

TSA is the leading provider of essential client-side project management and advisory services.

TSA specialises in providing independent project-based services to government and private clients undertaking major capital works projects across a range of infrastructure and social infrastructure sectors including road, rail, healthcare and education.

Headquartered in Sydney and with offices across Australia and New Zealand TSA has the capabilities to support client needs on the largest and most complex projects.

“Livingbridge is an ideal partner for our business. They adopt a partnership approach to investing and have a proven track record supporting high growth people-led businesses. From the first meeting, we felt they would be a natural fit and it was clear they understood our values and ambitions for the business.”

Andrew Wilson
 CEO, TSA Management

From the start of
 our journey together

150

Employees

To the company today

350

Employees



Building the best

4

Strategic acquisitions

The right tools for growth



M&A

We helped TSA to understand the role M&A could play in their growth journey. With our support the team have completed four strategic partnerships with likeminded firms. Each combination adding skills, clients and know-how.



Customer acquisition and retention

Together with the team we have invested in account management and marketing capability to help TSA deepen their client relationships.



Internationalisation

The partnership with Xigo in 2018 saw TSA establish a physical presence in New Zealand for the first time. The team have ambitions for further international ambition over the medium term.



Talent

TSA's people are exceptional and central to the success of the business. With the appointment of a GM People & Culture we've supported management to develop TSA's employee value proposition. We've also invested to build in-house Talent Acquisition resource to ensure TSA can continue to grow.



Tech enablement

During our investment TSA have updated their entire IT platform. This has transformed the scalability of the business and improved the day-to-day lives of clients and employees.

About Livingbridge

Livingbridge is a mid-market private equity firm with offices in the UK, the US and Australia, investing in fast growing companies valued up to £300m.

Our team have been backing growing businesses together for twenty years. We've done it over a hundred times, turning many into household names both at home and abroad. We get growth.

We understand the people behind growing companies in consumer markets; healthcare and education; technology, media and telecommunications; financial services and business services, and help them achieve what's right for them and their business.

London Birmingham Manchester Melbourne Boston



[livingbridge.com](https://www.livingbridge.com)

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