



SECTOR  
**Services**

**Invested 2018**

## Timeline

- **2000** - Efficio founded
- **2016** - Livingbridge invests
- **2016** - Acquires Dedoko
- **2017** - Recognised in the FT 1000
- **2017** - Named in The Sunday Times HSBC International Track 200
- **2018** - Named among the UK's Leading Management Consultants 2018
- **2018** - Named in FT 1000: Europe's fastest-growing companies list for second consecutive year
- **2018** - Recognised in The Sunday Times HSBC International Track 200 for third consecutive year
- **2018** - Wins BVCA National Mid-Market Management Team of the Year 2018
- **2019** - German office named Top Employer SME 2019
- **2019** - Named as 'Ones to Watch' in the European Business Awards 2019

## International procurement consultancy

Efficio works with clients across the world to help them achieve breakthrough and sustainable results in their procurement functions. Since their foundation in 2000 the company has evolved significantly to offer a much broader spectrum of services than traditional procurement consulting. Efficio has developed a long-term managed services business, which now accounts for a third of revenues, and eFlow, a suite of best-in-class procurement technologies that help clients to manage and sustain benefits over the long term.

### The right tools for growth



#### M&A

We supported the acquisition of Dedoko, a leading web application development company, three weeks after investment.



#### Talent

We introduced a chairman, who used to run Bain Consulting in Europe, to support the management team.

*"In Livingbridge we have found a partner who understands our ambitions for the business and will work with us as we turn them into reality. This investment will enable us to continue our international expansion and will help us to further develop our managed services and technology offerings."*

**Jens Pedersen**  
 Chief Executive, Efficio

### About Livingbridge

Livingbridge is a mid-market private equity firm with offices in the UK, the US and Australia, investing in fast growing companies valued up to £300m.

Our team have been backing growing businesses together for twenty years. We've done it over a hundred times, turning many into household names both at home and abroad. We get growth.

We understand the people behind growing companies in consumer markets; healthcare and education; technology, media and telecommunications; financial services and business services, and help them achieve what's right for them and their business.

London   Birmingham   Manchester   Melbourne   Boston



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